

#### Giving every Galveston child the opportunity to soar

### Moody Early Childhood Center Board of Directors Board Meeting Friday, June 3, 2022 @ 1:00 p.m.

Randall Room – Rosenberg Library, 2310 Sealy, Galveston, TX & Via Zoom Join Zoom Meeting

https://us02web.zoom.us/j/87175216083?pwd=RkJSamxQZDVoYzNPZFg2LytuQWhRZz09

Meeting ID: 871 7521 6083 Passcode: 143202

#### **AGENDA**

- 1. Call to order
- 2. Minutes of meeting of April 22, 2022 (enclosed)
- 3. Public Comment
- 4. Finance Committee Report
  - a. September 2021-April 2022 financial reports (enclosed)
  - b. Finance Committee meeting summary (enclosed)
  - c. Update on investment management interviews
- 5. Resource Development Committee Report
- 6. Government Affairs Committee Report
- 7. Board Development and Governance Committee Report
- 8. Scholarship Committee Report
- 9. Executive Director's Report (enclosed)
- 10. Executive Session language
- 11. Confirm next meeting
- 12. Adjourn

MECC Board of Directors Meeting Meeting Minutes April 22, 2022

Attendees: Ms. Massey (Presiding), Ms. Kinnear, Ms. Brown, Dr. Prochaska, Ms. Doherty, Ms. Miller

Absent: Mr. Parker, Dr. Brown, Ms. Adams, Mr. Henry, Dr. Jones, Dr. Ratcliff, Ms. Kennedy

The meeting was called to order at 1:06pm by Ms. Massey.

No members of the public were present, and a quorum Board was not present. Additional members of the Board may be arriving shortly to reach a quorum.

Ms. Brown reviewed the financial report for the Board. Ms. Kinnear updated the Board on the Finance Committee's plans for interviewing financial advising firms and need to develop an investment policy. The Finance Committee will bring recommendation to the June Board meeting.

Ms. Brown reviewed the budget amendments provided in the Board packet.

Ms. Massey reported on the development committee's previous meeting. She reviewed a new initiative around creating a public newsletter providing updates about the Center for potential donors, interested groups, and others wanting to know more about MECC. She also reviewed several grant and funding proposals that have been submitted.

Ms. Miller reviewed her report for the Board.

Meeting was adjourned at 2:27pm. Next meeting Friday, June 3rd at Rosenberg Library.

Respectfully submitted by Dr. John Prochaska, Board Secretary

### **MEMO**

TO: Karin Miller, Executive Director

FROM: Angela Stephens, Your Part-Time Controller, LLC

DATE: May 19, 2022

SUBJECT: April 2022 Financial Report for Moody Early Childhood Center

Attached please find the financial reporting package for the eight months ended April 30, 2022. It includes:

Dashboard

- Balance Sheets as of April 30, 2022 and April 30, 2021
- Income Statements & Budget Analysis for the Month Ended April 30, 2022 and April 30, 2021
- Income Statements & Budget Analysis for the Eight Months Ended April 30, 2022 and April 30, 2021
- Statements of Cash Flows for the Eight Months Ended April 30, 2022 and April 30, 2021
- Rolling Forecast for the Fiscal Year Ended August 31, 2022

#### **Executive Summary:**

MECC was awarded \$1.4m in the Child Care Relief Funds in April and received the first installment of \$356k. The remaining installments will be paid by the Texas Workforce Commission quarterly through January 2023 and can be used to cover operating expenses including payroll, maintenance, and supplies.

MECC received an SBA Economic Injury Disaster Loan (EIDL) of \$2.0m in March. Management used the funds to pay off the \$70k line of credit and repaid \$1.25m of the EIDL to the SBA, leaving a balance of \$750k outstanding as of April 30th. According to the loan agreement, monthly installment payments will begin in February 2024 and continue for 30 years. Interest will accrue at 2.75% per year and will accrue only on funds outstanding. The loan is shown as a refundable advance on the balance sheet. Management began paying interest accrued on the loan monthly in April.

MECC had a net loss of (\$545k) through the end of April. However, after adjusting for significant cash flows including the annual Moody Foundation contribution and EIDL, MECC had a positive net cash flow of \$1.5m.

#### **Year-to-Date Financial Highlights:**

#### **Balance Sheets:**

- Cash on hand was \$2.4m as of April 30th, representing six months of cash on hand based on fiscal
  year 2022 average monthly expenses. The current forecast predicts cash on hand to be \$2.3m as
  of August 31st, which is higher than normal due to the EIDL and expected Child Care Relief
  Funding.
- Long Term Contribution Receivable of \$5.8m represents the three-year pledge from Moody Foundation for general operating support, discounted to present value. The pledge will be paid out in annual installments of \$1.97m beginning in 2023.
- The Line of Credit was paid off in March 2022.
- The Refundable Advance of \$750k is the current balance of the EIDL as explained above in the Executive Summary.

#### **Income Statements & Budget Analysis:**

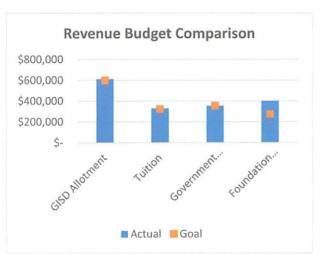
- Total Revenue of \$2.6m was 6% above budgeted levels of \$2.5m due to the following transactions:
  - The \$1.9m annual grant payment from the Moody Foundation was booked as a receivable for fiscal year 2020 and is not included in current year revenue.
  - o The Permanent Endowment Fund granted a total of \$337k to fund scholarships, resulting in Foundation Grants revenue being \$129k over budget (timing).
- Total Expenses of \$3.2m were \$62k over budgeted levels of \$3.1m. Significant variances are explained as follows:
  - o Payroll and related expenses were under budget by \$20k due to the school closure in January and lower staff costs than budgeted.
  - Educational Consultants expenses were over budget by \$11k due to \$2k teacher assessment software purchased in September and \$5k paid for drug testing in April as well as the classroom consultants were overbudget by \$3k.
  - o Supplies were \$27k over budget due to the \$11k purchase of student assessment software and \$10k purchase of walls in the gym and motor lab in April.
  - o Depreciation of \$73k was not included in the budget.

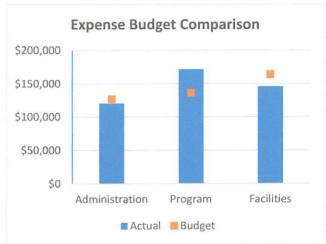
Please let me know if you have any questions regarding the attached reports.

### Moody Early Childhood Center Dashboard For the Eight Months Ended April 30, 2022

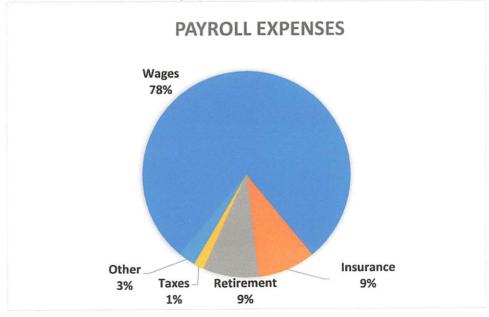


The above compares the actual cash balance for the fiscal year to the recommended benchmark cash level for 3-6 months of expenses.





The above shows actual over/under budget for each major revenue and expense category, except payroll.



## Moody Early Childhood Center Balance Sheets As of April 30, 2022 and April 30, 2021

		2022	2021
ASSETS			
Cash - Operating	\$	411,559	\$ 429,812
Cash - Professional Development		-	800
Cash - Scholarship & Capital		70,515	100,000
Cash - Money Market		1,921,365	1,325,167
Total Cash		2,403,439	1,855,779
Accounts Receivable, net		183,083	(9,130)
Short Term Contribution Receivable		-	1,966,666
Prepaid Expenses		7,582	8,135
Other Assets		9,900	 10,758
Total Current Assets		2,604,004	 3,832,208
Long Term Contribution Receivable, net		5,772,359	-
Fixed Assets		1,063,243	1,063,243
Accumulated Depreciation		(486,125)	(376,896)
Total Long Term Assets		6,349,477	 686,347
TOTAL ASSETS	\$	8,953,481	\$ 4,518,555
LIABILITIES AND NET ASSETS			
Accounts Payable and Accrued Expenses	\$	7,339	\$ 10,867
Payroll Liabilities		121,572	76,417
Line of Credit		-	287,428
Refundable Advance	•	749,717	 633,100
Total Liabilities		878,628	 1,007,812
Total Net Assets		8,074,853	 3,510,743
TOTAL LIABILITIES AND NET ASSETS	\$	8,953,481	\$ 4,518,555

#### Moody Early Childhood Center Income Statements & Budget Analysis For the Month Ended April 30, 2022

Part	ror the Month Ended April 30, 2	ACTUAL	виг	OGET COMPARATI	IVE	PRIOR	R YEAR COMPARA	TIVE
REVENUES         Tuition         \$ 48,589         \$ 40,417         \$ 8,172         20%         \$ 62,325         \$ (13,736)         -22%           Contributions         2,500         2,083         417         20%         \$ 62,325         \$ (13,736)         -22%           Contributions         187,500         34,167         153,333         100%         -         187,500         100%           GiSD Allotment         76,492         75,000         66         100%         -         356,066         100%           Federal Food Services         2,261         2,500         (239)         -10%         1,634         627         38%           Federal Child Care Subsidy         24,561         22,917         1,644         7%         14,388         10,173         71%           Interest Income         200         83         117         140%         -         200         100%           Other Income         3,166         1,250         1,916         153%         187         2,979         1593%           TOTAL REVENUES         701,335         534,417         166,918         31%         129,033         572,302         444%           EXPENSES         2         288,106         (38,375)				SS PERCENT IN				
Tuition \$ 48,589 \$ 40,417 \$ 8,172 20% \$ 62,325 \$ (13,736) -22% Contributions 2,500 2,083 417 20% 2,221 (321) -11% Foundation Grants 187,500 34,167 153,333 100% - 187,500 100% Government Grants 356,066 356,000 666 100% - 356,066 100% Government Grants 76,492 75,000 1,492 2% 47,678 28,814 60% Federal Food Services 2,261 2,500 (239) 1-0% 1,634 627 38% Federal Child Care Subsidy 24,561 22,917 1,644 7% 14,388 10,173 71% Interest Income 200 83 117 140% - 200 100% Other Income 3,166 1,250 1,916 153% 187 2,979 1593% TOTAL REVENUES 701,335 534,417 166,918 31% 129,033 572,302 444% FEXENSES  Payroll and Related Expenses 326,481 333,333 6,852 2% 288,106 (38,375) -13% Food Services 2,889 4,167 1,278 31% 2,442 (447) -18% Family Engagement 176 333 157 47% - (176) -100% Professional Development 40 2,083 2,043 98% 2,690 2,650 99% Board Expenses 0% 592 592 100% Professional Fees 12,165 5,417 (6,748) -125% 5,600 (6,565) -117% Educational Consultants 4,646 - (4,646) 0% 2,250 (2,396) 100% 5,909 180 180 180 180 180 180 180 180 180 180		Apr-22	Apr-22	(Unfavorable)	% Variance	Apr-21	(Unfavorable)	% Variance
Contributions	REVENUES							
Foundation Grants	Tuition	\$ 48,589	\$ 40,417	\$ 8,172	20%	\$ 62,325	\$ (13,736)	-22%
Government Grants 356,066 356,000 666 100% - 356,066 100% GISD Allotment 76,492 75,000 1,492 2% 47,678 28,814 60% Federal Food Services 2,261 2,500 (239) -10% 1,634 627 38% Federal Child Care Subsidy 24,561 22,917 1,644 7% 14,388 10,173 71% Interest Income 200 83 117 140% - 200 100% Other Income 3,166 1,250 1,916 153% 187 2,979 1593% TOTAL REVENUES 701,335 534,417 166,918 31% 129,033 572,302 444% FEVENUES 828	Contributions	2,500	2,083	417	20%	2,821	(321)	-11%
GISD Allotment         76,492         75,000         1,492         2%         47,678         28,814         60%           Federal Food Services         2,261         2,500         (239)         -10%         1,634         627         38%           Federal Child Care Subsidy         24,561         22,917         1,644         7%         14,388         10,173         71%           Interest Income         200         83         1,17         140%         -         200         100%           Other Income         3,166         1,250         1,916         153%         187         2,979         1593%           TOTAL REVENUES         701,335         534,417         166,918         31%         129,033         572,302         444%           EXPENSES         701,335         333,333         6,852         288,106         (38,375)         1.3%           EXPENSES         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Family Engagement         40         2,083         2,043         98%         2,690         2,650 <td>Foundation Grants</td> <td>187,500</td> <td>34,167</td> <td>153,333</td> <td>100%</td> <td>-</td> <td>187,500</td> <td>100%</td>	Foundation Grants	187,500	34,167	153,333	100%	-	187,500	100%
Federal Food Services         2,261         2,500         (239)         -10%         1,634         627         38%           Federal Child Care Subsidy         24,561         22,917         1,644         7%         14,388         10,173         71%           Interest Income         200         83         117         140%         -         200         100%           Other Income         3,166         1,250         1,916         153%         187         2,979         1593%           TOTAL REVENUES         701,335         534,417         166,918         31%         129,033         572,302         444%           EXPENSES         2         4         187         2,979         1593%           Payroll and Related Expenses         326,481         333,333         6,852         2%         288,106         (38,375)         -13%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Food Services         2,889         4,167         1,278         31%         2,442         (447) <t< td=""><td>Government Grants</td><td>356,066</td><td>356,000</td><td>66</td><td>100%</td><td>-</td><td>356,066</td><td>100%</td></t<>	Government Grants	356,066	356,000	66	100%	-	356,066	100%
Federal Child Care Subsidy	GISD Allotment	76,492	75,000	1,492	2%	47,678	28,814	60%
Interest Income	Federal Food Services	2,261	2,500	(239)	-10%	1,634	627	38%
Other Income         3,166         1,250         1,916         153%         187         2,979         1593%           TOTAL REVENUES         701,335         534,417         166,918         31%         129,033         572,302         444%           EXPENSES         Payroll and Related Expenses         326,481         333,333         6,852         2%         288,106         (38,375)         -13%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)	Federal Child Care Subsidy	24,561	22,917	1,644	7%	14,388	10,173	71%
EXPENSES         Payroll and Related Expenses         326,481         33,333         6,852         2%         288,106         (38,375)         -13%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167	Interest Income	200	83	117	140%	-	200	100%
EXPENSES   Payroll and Related Expenses   326,481   333,333   6,852   2%   288,106   (38,375)   -13%   Food Services   2,889   4,167   1,278   31%   2,442   (447)   -18%   Family Engagement   176   333   157   47%   -   (176)   -100%   Professional Development   40   2,083   2,043   98%   2,690   2,650   99%   Board Expenses   -   -   -   0%   592   592   100%   Professional Fees   12,165   5,417   (6,748)   -125%   5,600   (6,565)   -117%   Educational Consultants   4,646   -   (4,646)   0%   2,250   (2,396)   100%   2,099%	Other Income	3,166	1,250	1,916	153%	187	2,979	1593%
Payroll and Related Expenses         326,481         333,333         6,852         2%         288,106         (38,375)         -13%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467	TOTAL REVENUES	701,335	534,417	166,918	31%	129,033	572,302	444%
Payroll and Related Expenses         326,481         333,333         6,852         2%         288,106         (38,375)         -13%           Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467								
Food Services         2,889         4,167         1,278         31%         2,442         (447)         -18%           Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Degreciation         9,130         -         (9,130)         -10	EXPENSES							
Family Engagement         176         333         157         47%         -         (176)         -100%           Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         77%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590	Payroll and Related Expenses	326,481	333,333	6,852	2%	288,106	(38,375)	-13%
Professional Development         40         2,083         2,043         98%         2,690         2,650         99%           Board Expenses         -         -         -         -         0%         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           Repairs and Maintenance         13,371         3,417         46         1%         3,590         219         6%           Insurance         3,371         3,417	Food Services	2,889	4,167	1,278	31%	2,442	(447)	-18%
Board Expenses         -         -         -         0         592         592         100%           Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479	Family Engagement	176	333	157	47%	-	(176)	-100%
Professional Fees         12,165         5,417         (6,748)         -125%         5,600         (6,565)         -117%           Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%	Professional Development	40	2,083	2,043	98%	2,690	2,650	99%
Educational Consultants         4,646         -         (4,646)         0%         2,250         (2,396)         100%           Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458	Board Expenses	-		-	0%	592	592	100%
Supplies         29,387         7,375         (22,012)         -298%         9,432         (19,955)         -212%           Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,3	Professional Fees	12,165	5,417	(6,748)	-125%	5,600	(6,565)	-117%
Repairs and Maintenance         13,775         12,600         (1,175)         -9%         10,731         (3,044)         -28%           COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -         0%           Travel         -         625         625         100%         -         -	<b>Educational Consultants</b>	4,646	-	(4,646)	0%	2,250	(2,396)	100%
COVID-19 Expenses         1,700         4,167         2,467         59%         5,811         4,111         71%           Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -         0%           Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96% </td <td>Supplies</td> <td>29,387</td> <td>7,375</td> <td>(22,012)</td> <td>-298%</td> <td>9,432</td> <td>(19,955)</td> <td>-212%</td>	Supplies	29,387	7,375	(22,012)	-298%	9,432	(19,955)	-212%
Depreciation         9,130         -         (9,130)         -100%         9,748         618         6%           Insurance         3,371         3,417         46         1%         3,590         219         6%           Interest Expense         1,359         1,750         391         22%         1,057         (302)         -29%           Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -100%           Travel         -         625         625         100%         -         -         0%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         3,133         100%	Repairs and Maintenance	13,775	12,600	(1,175)	-9%	10,731	(3,044)	-28%
Insurance 3,371 3,417 46 1% 3,590 219 6% Interest Expense 1,359 1,750 391 22% 1,057 (302) -29% Printing and Postage 1,065 750 (315) -42% 479 (586) -122% Dues and Subscriptions 760 2,417 1,657 69% 1,626 866 53% Bank Fees 1,068 583 (485) -83% 458 (610) -133% Utilities (5,315) - 5,315 100% - (5,315) -100% Travel - 625 625 100% 0% Technology 223 1,020 797 78% 5,293 5,070 96% Marketing 7,377 1,250 (6,127) -490% 569 (6,808) -1196% Other Expenses - 1,500 1,500 100% 3,133 3,133 100% TOTAL EXPENSES 410,297 382,787 (27,510) -7% 353,607 (56,690) -16%	COVID-19 Expenses	1,700	4,167	2,467	59%	5,811	4,111	71%
Interest Expense 1,359 1,750 391 22% 1,057 (302) -29% Printing and Postage 1,065 750 (315) -42% 479 (586) -122% Dues and Subscriptions 760 2,417 1,657 69% 1,626 866 53% Bank Fees 1,068 583 (485) -83% 458 (610) -133% Utilities (5,315) - 5,315 100% - (5,315) -100% Travel - 625 625 100% - 0% Technology 223 1,020 797 78% 5,293 5,070 96% Marketing 7,377 1,250 (6,127) -490% 569 (6,808) -1196% Other Expenses - 1,500 1,500 100% 3,133 3,133 100% TOTAL EXPENSES 410,297 382,787 (27,510) -7% 353,607 (56,690) -16%	Depreciation	9,130	-	(9,130)	-100%	9,748	618	6%
Printing and Postage         1,065         750         (315)         -42%         479         (586)         -122%           Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -100%           Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Insurance	3,371	3,417	46	1%	3,590	219	6%
Dues and Subscriptions         760         2,417         1,657         69%         1,626         866         53%           Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -100%           Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Interest Expense	1,359	1,750	391	22%	1,057	(302)	-29%
Bank Fees         1,068         583         (485)         -83%         458         (610)         -133%           Utilities         (5,315)         -         5,315         100%         -         (5,315)         -100%           Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Printing and Postage	1,065	750	(315)	-42%	479	(586)	-122%
Utilities         (5,315)         -         5,315         100%         -         (5,315)         -100%           Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	<b>Dues and Subscriptions</b>	760	2,417	1,657	69%	1,626	866	53%
Travel         -         625         625         100%         -         -         0%           Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Bank Fees	1,068	583	(485)	-83%	458	(610)	-133%
Technology         223         1,020         797         78%         5,293         5,070         96%           Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Utilities	(5,315)	( <del>-</del> )	5,315	100%	-	(5,315)	-100%
Marketing         7,377         1,250         (6,127)         -490%         569         (6,808)         -1196%           Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Travel		625	625	100%	-	=	0%
Other Expenses         -         1,500         1,500         100%         3,133         3,133         100%           TOTAL EXPENSES         410,297         382,787         (27,510)         -7%         353,607         (56,690)         -16%	Technology	223	1,020	797	78%	5,293	5,070	96%
TOTAL EXPENSES 410,297 382,787 (27,510) -7% 353,607 (56,690) -16%	Marketing	7,377	1,250	(6,127)	-490%	569	(6,808)	-1196%
TOTAL EXPENSES 410,297 382,787 (27,510) -7% 353,607 (56,690) -16%	Other Expenses		1,500	1,500	100%	3,133	3,133	100%
TOTAL NET INCOME (LOSS) \$ 291,038 \$ 151,630 \$ 139,408 -92% \$ (224,574) \$ 515,612 230%	TOTAL EXPENSES	410,297	382,787	(27,510)	The state of the s	353,607	(56,690)	-16%
	TOTAL NET INCOME (LOSS)	\$ 291,038	\$ 151,630	\$ 139,408	-92%	\$ (224,574)	\$ 515,612	230%

For the Eight Worth's Ended April 30, 2022	ACTUAL	BUI	DGET COMPARAT	IVE	PRIC	R YEAR COMPARA	ATIVE
			\$ Variance			\$ Variance	
	Sep 2021 -	Sep 2021 - Apr	Favorable/		Sep 2020 - Apr	Favorable/	
	Apr 2022	2022	(Unfavorable)	% Variance	2021	(Unfavorable)	% Variance
REVENUES	Apr 2022	2022	(Olliavolable)	70 Variance	2021	(Olliavolable)	70 Variance
	\$ 330,238	\$ 323,333	ć coor	204	\$ 335,113	\$ (4,875)	10/
Tuition	\$ 330,238 23,994	\$ 323,333 16,667	\$ 6,905 7,327	2% 44%	31,151		-1% -23%
Contributions RRR Lang Facilities	633,100	633,100	1,321	0%	633,100	(7,157)	0%
Contributions - PPP Loan Forgiven Foundation Grants	402,500	273,333	129,167	47%	70,000	332,500	475%
Government Grants	356,066	356,000	66	0%	70,000	356,066	100%
GISD Allotment	611,932	600,000	11,932	2%	294,083	317,849	108%
Federal Food Services	18,807	20,000	(1,193)	-6%	6,039	12,768	211%
Federal Child Care Subsidy	178,080	183,333	(5,253)	-3%	117,572	60,508	51%
Interest Income	630	667	(37)	-6%	1,252	(622)	-50%
Federal Head Start Contract	42,870	42,870	(37)	0%	1,232	42,870	100%
Other Income	14,280	10,000	4,280	43%	3,602	10,678	296%
						_	75%
TOTAL REVENUES	2,612,497	2,459,303	153,194	6%	1,491,912	1,120,585	15%
EXPENSES							
Payroll and Related Expenses	2,646,183	2,666,667	20,484	1%	2,386,724	(259,459)	-11%
Food Services	34,708	33,333	(1,375)	-4%	25,255	(9,453)	-37%
Transportation	-	-	-	0%	33,417	33,417	100%
Family Engagement	3,524	2,667	(857)	-32%	1,692	(1,832)	-108%
Professional Development	11,750	16,667	4,917	30%	8,376	(3,374)	-40%
Board Expenses	3,571	4,000	429	11%	592	(2,979)	-100%
Professional Fees	42,848	43,333	485	1%	55,013	12,165	22%
Educational Consultants	35,998	25,000	(10,998)	-44%	58,783	22,785	39%
Supplies	85,606	59,000	(26,606)	-45%	62,385	(23,221)	-37%
Repairs and Maintenance	98,137	100,800	2,663	3%	46,879	(51,258)	-109%
COVID-19 Expenses	28,088	33,333	5,245	16%	48,344	20,256	42%
Depreciation	73,236	· -	(73,236)	-100%	77,769	4,533	6%
Insurance	27,266	27,333	67	0%	30,321	3,055	10%
Fundraising	2,934	3,333	399	12%	495	(2,439)	-493%
Interest Expense	7,762	14,000	6,238	45%	7,427	(335)	-5%
Printing and Postage	5,768	6,000	232	4%	11,513	5,745	50%
Dues and Subscriptions	17,148	19,333	2,185	11%	10,972	(6,176)	-56%
Bank Fees	5,569	4,667	(902)	-19%	4,336	(1,233)	-28%
Utilities	1,706	-,007	(1,706)	-100%	22,233	20,527	92%
Travel	2,363	5,000	2,637	53%		(2,363)	-100%
Technology	6,934	8,160	1,226	15%	6,982	48	1%
Marketing	13,734	10,000	(3,734)	-37%	11,250	(2,484)	-22%
Other Expenses	2,301	12,000	9,699	81%	10,123	7,822	77%
TOTAL EXPENSES	3,157,134	3,094,626	(62,508)	-2%	2,920,881	(236,253)	-8%
			AND DESCRIPTION OF THE PERSON	14%	\$ (1,428,969)	The second second second second	62%
TOTAL NET INCOME (LOSS)	\$ (544,637)	\$ (635,323)	\$ 90,080	14%	\$ (1,428,909)	3 004,332	0270
SIGNIFICANT CASH FLOW ADJUSTMENTS							
Contributions - Moody	\$ 1,966,666	\$ 1,900,000	66,666	4%	\$ 1,966,667		
Contributions - PPP Loan Forgiven	(633,100)		TO THE PARTY OF TH		(633,100	(	
EIDL Loan	749,900	700,000	49,900	7%	-	_	
	ć 4 F20 020	ć 10C4577	(42E 040)	2504	¢ /05.400		
NET CASH FLOW	\$ 1,538,829	\$ 1,964,677	(425,848)	-22%	\$ (95,402)	la de la companya de	

## Moody Early Childhood Center Statements of Cash Flows For the Eight Months Ended April 30, 2022 and April 30, 2021

	<u>Sep</u>	2021 - Apr 2022	Sep 2020 - Apr 2021
CASH FLOWS FROM OPERATING ACTIVITIES:			
Total Net Income (Loss)	\$	(544,637)	\$ (1,428,969)
Adjustments to Reconcile Total Net Income (Loss) to Net Cash (Used)/Provided by Operating Activities:			
Depreciation		73,236	77,769
Changes in Operating Assets and Liabilities:			
Accounts Receivable		(95,053)	176,961
Contributions Receivable		2,180,176	2,115,564
Prepaid and Other Current Assets		7,006	5,296
Accounts Payable and Accrued Expenses		22,483	(17,902)
Net Cash (Used)/Provided by Operating Activities		1,643,211	928,719
CASH FLOWS FROM FINANCING ACTIVITIES:			
Refundable Advance		116,617	-
Line of Credit Draw/(Repayment)		(283,000)	(7,573)
Net Cash Provided/(Used) by Financing Activities		(166,383)	(7,573)
CHANGE IN CASH [increase/(decrease)]		1,476,828	921,146
Cash, Beginning of Period		926,614	934,633
Cash, End of Period	\$	2,403,442	\$ 1,855,779

REVENUES
Tuitton
Contributions
Contributions - PPP Loan Forgiven
Foundation Grants
Government Grants
Government Grants
Gasa Allotment
Federal Food Services
Federal Child Care Subsidy
Interest Income
Interest Income
TOTAL REVENUES

EXPENSES
Payroll and Related Expenses
Food Services
Family Engagement
Professional Development
Board Expenses
Professional Fees
Educational Consultants
Supplies
Repairs and Maintenance
COVID-19 Expenses
Depreciation
Insurance
Fundraising
Interest Expense
Printing and Postage

Utilities
Travel
Technology
Marketing
Other Expenses
TOTAL EXPENSES
TOTAL NET INCOME (LOSS)

Dues and Subscriptions Bank Fees

CASH FLOW ADJUSTMENTS:
Net Income
Depreciation
Change in Receivables
Change in Other Current Assets
Change in Other Current Liabilities
Change in Loans
NET CASH FLOW

															_	_																		_	_					_				-	_
\$ (45,380)		(77,006)	(9,776)	(10,119)	98,752	9,162	(56,393)	\$ (56,393)	356,767		884	2,586	358	1,706	1,303	3,979	991	1,036		3,255	9,162	4,853	9,476	5,929	10,597	4,270	315	1.461	3,/39 285	280,582		300,374	317	6.621	42	16,684	7,176	76,492	•	150,000		2,500	\$ 40,542	360-21	3
\$ (221,976) \$	i I.	•	(4,639)	2,060	(9,923)	9,162	(218,636)	\$ (218,636) \$	366,751	282	1,830	345		•	250	2,476	826	1,002	•	3,440	9,162	7,612	13,908	9,140	8,095	4,340	• ;	සු	. 2,397	300,851		148,115	180	•	31	15,908	1,804	76,491	•	•		5,135	\$ 48,566 \$	061-27	)
(8,414)		22,647	(7,337)	2,060	230,068	9,163	(265,015)	(265,015)	462,391	-		1,092	•		285	2,545	546	1,036	•	3,440	9,163	5,912	10,656	8,086	300	4,900	•	1.780	. 5,23	407,407	i	197,376	9,485	8.938	ఆ	20,513	1,845	76,492		30,000	•	7,241	42,832	17-A0M	1
\$ 1,580,535	(846,098)	35,955	85,565	3,440	1,959,934	9,163	332,576	\$ 332,576	457,277	1,590	376	1,705	812	5,315	328	2,653	630	1,002		3,440	9,163	6,311	16,343	7,126	8,520	5,425	•	1.344	2.203	9/3,6/9		789,853	300	9.931	<del>2</del> 2	21,833	1,622	76,491		•	633,100	1,064	\$ 45,470	25.20	3
\$ (253,782)		6,080	(83,782	4,333	(17,517	9,163	(172,059)	\$ (172,059)	346,738		196	121	•	•	319	2,341	810	231		3,440	9,163		12,064	4,928	1,920	6,347	3,256	1,040	227	300,333		174,679	280	17.380	<b>10</b> 4	19,534	1,406	76,492	•	35,000	•	150	\$ 24,333	77.1100	3 3 3
\$ (171,768)							) (201,223)	S	356,367	105	2,248	214		•	955	1,575	287	256		3,440	9,163		11,745	13,097		2,475	•	5,795	404	3,076		155,144	162	•	91	34,931	992	76,491		•	•	5,380	\$ 37,097	77.00 J	33
\$ 491,105							(254,925)	S	400,546	324	823	948	1,193	•	1,061	819	613	1,840	2,934	3,440	9,130	1,700	10,170	7,913	1,920	2,926	•	(355)	229	7,002		145,621	390	•	8	24,116	1,701	76,491		•	•	24	\$ 42,809	77- tpl	3
\$ 106,505	ı						291,038	S	410,297		7,377	223	•	(5,315)	1,068	760	1,065	1,359	•	3,371	9,130	1,700	13,775	29,387	4,646	12,165		40	176	320,401		701,335	3,166		200	24,561	2,261	76,492	356,066	187,500	•	2,500	\$ 48,589	27.100	2
\$ (14.755)		•	<u>-</u>				(211,365)	\$	362,789	1		867		<u> </u>	1,068		721	1,583			9,130			10,701			•	1.469	250	,				•	200	24,561	2,351	76,492	•	•	•	2,500	\$ 45,000	may-44	
\$ (243,364)		•	•	•		9,130	(252,494)	\$ (252,494)	403,898		1,717	867	•	•	1,068	760	721	1,563		3,440	9,130	1,700	12,267	10,701		5,356	•	1,469	250	3 220		151,404	300		200	24,561	2,351	76,492			•	2,500	\$ 45,000	77-4170	3
\$ 112.702		•		•	•	9,130	103,572	\$ 103,572	403,898		1,717	867		•	1,068			1,563				1,700				5,356			250			507,470	300	•	200	24,561	2,351	76,492	356,066		•	2,500	\$ 45,000	77-111	3
\$ (240,475)						9,130	(249,605)	\$ (249,605)	401,009		1,717	867	•		1,068	760	721	1,563	•	3,440	9,130	1,700	12,267	10,701		5,356		1,469	- 250	300,000		151,404	300		200	24,561	2,351	76,492		•		2,500	\$ 45,000	AL HIM	

Moody Early Childhood Center Rolling Forecast For the Year Ended August 31, 2022

Tot the Year Ended August 61, 2022							ACT	UAL										FORE	CAST			
		Sep-21	0	ct-21	Nov-21	Dec-21		Jan-22		Feb-22		Mar-22	Ap	r-22		May-22	Ju	ın-22	Jı	ul-22	A	lug-22
Beginning, Checking Deposits/(Withdrawals)	\$	215,053 (194,386)	*	312,975 \$ (221,005)	141,970 ( (27,408)	164 412	562 \$ 443	577,005 (253,655)		323,350 (171,602)	\$	444,056 \$ (188,802) 50,000		305,254 106,305	\$	411,559 (14,755)		396,804 (243,364)	\$	445,748 358,768	\$	804,516 (240,475)
Transfer from/(to) Scholarship Transfer from/(to) Money Market		292,308		50,000	50,000		<u>.</u>		_	292,308	_							292,308				- '
Ending, Checking		312,975		141,970	164,562	577	,005	323,350		444,056		305,254		411,559		396,804		445,748		804,516		564,041
Beginning, Money Market MM Deposits/(Withdrawals)		660,862 (994)		367,560 (971)	366,589 (1,006)	365 1,168	583 ,092	1,533,675 (127)		1,533,548 (166)		1,241,074 680,091	1,	921,165 200		1,921,365	1	,921,365	1	1,629,057		1,629,057
Transfer from/(to) Checking	_	(292,308)			<u> </u>		<u> </u>	<u> </u>	_	(292,308)	_	<u> </u>				-		(292,308)		•		•
Ending, Money Market		367,560		366,589	365,583	1,533	675	1,533,548		1,241,074		1,921,165	1,	,921,365		1,921,365	1	,629,057	1	1,629,057		1,629,057
Beginning, Scholarship & Capital Scholarship & Capital Deposit/(Draw)		50,699 150,000		200,699 (50,000)	150,699 (30,000)	120	,699	120,699		120,699		120,699 (50,184)		70,515 -		70,515 187,000		257,515		257,515		257,515
Ending, Scholarship & Capital		200,699		150,699	120,699	120	699	120,699		120,699		70,515		70,515		257,515		257,515		257,515		257,515
Beginning, Total Cash Checking Deposits/(Withdrawals) MM Deposits/(Withdrawals) Scholarship & Capital Deposit/(Draw)	_	926,614 (194,386) (994) 150,000		881,234 (221,005) (971)	659,258 (27,408) (1,006) 20,000	412 1,168	<u>.                                    </u>	2,231,379 (253,655) (127)	) _	1,977,597 (171,602) (166)	_	1,805,829 (188,802) 680,091 (184)		296,934 106,305 200	_	2,403,439 (14,755) - 187,000		2,575,684 (243,364) - -		2,332,320 358,768 - -		2,691,088 (240,475) - -
Ending, Total Cash	\$	881,234	\$	659,258 \$	650,844	\$ 2,231	,379 \$	1,977,597	\$	1,805,829	\$	2,296,934	2	,403,439	\$	2,575,684	\$ 2	2,332,320	\$ 2	2,691,088	\$	2,450,613



# MECC: Executive Director Board Report June 3, 2022

- A. Enrollment/Recruitment
  - i. Enrollment (as of 4/26/22)
    - 1. 134 PK
      - 85% Low SES
      - 15% Full Pay
    - 2. 93 Infant/Toddler
      - 59% Low SES
        - i. 23 on Scholarship
        - ii. 29 CCS
        - iii. 1 Military Subsidy
        - 41% Full Pay
  - ii. Enrollment
    - 1. Continued Recruitment
      - · Chromebooks for registration
    - 2. PK Enrollment began in process
- B. What's Happening
  - i. End of Year
    - 1. Grand Kid's Festival
    - 2. Yaga's Wild Game Festival
    - 3. GISD Report
    - 4. EOY Assessments
      - Report Card
      - State
    - 5. Family Fun Day (5/20 from 11:00-3:00)
    - 6. PK Graduation (Drive-By) 5/26 from 6:00-7:30
    - 7. Memorial Day
    - 8. Board Training
  - ii. 2022-2023 Preparations
    - 1. Budget for 2022-2023 June
    - 2. Updating Calendars
    - 3. Updating Handbooks
    - 4. RFP
- Custodial/Landscaping
- Insurance
- Audit
- 2
- 5. Staff Recruitment

- Job fairs
  - i. Gulf Coast Job Fair (Region 4)
  - ii. Prairie View A&M (Virtual)
- iii. Galveston County Food Bank
  - 1. Mobile Food Distribution
  - 2. Backpack Buddies
- iv. Adult Learning Classes
  - 1. CDA Class
    - 15 enrolled
  - 2. GED Class to begin in July
- v. Summer Program
  - 1. GISD supported June 1-July 1
    - Water Week, Sports, Art, STEAM, Camping (1 week each)
  - 2. MECC July 2-School begins
    - Sports, Art, STEAM, &??
- vi. Butterfly Garden
  - 1. Nectar plants, caterpillars and chrysalis delivered
    - Luna Moths
- C. Action Items Consideration
  - i. CDC Guidelines
  - ii. Enrollment requirements
  - iii. Calendar Consideration
  - iv. Handbook Adoption
    - 1. Employee
    - 2. Family
    - 3. Procedural